

Beauty & Scents

A Publication of Alexander Perfumes & Cosmetics... "Where Your Beauty is Our Business"

Instant air-brushing Foundation... a Flawless Tan... and Featherweight Shimmers...



You have seen the launch and the success of ERA spray-on Foundation at Alexander Perfumes and Cosmetics, and across the country, now get ready to be sprayed again! Classified Cosmetics introduces their spray-on bronzers and spray-on shimmers! Two brand new products that are available in two shades.

The ERA-RAYZ bronzer is a trendy spray-on tan that leaves your skin glowing as though you have been kissed by the sun. For best results, simply mist ERA-RAYS twice around the outside of your face with a small, quick, circular motion. The bronzers come in two shades: "#1 In The Sun" and "#3 By The Sea", the first is recommended for light, fair to medium skin tones, the latter for medium, dark and deep skin tones.

The ERA-GLAZE shimmer, is a quick and subtle way to enrich your skin's appearance, it leaves you with a sheer and luminous glow. ERA-GLAZE is available in two hues: "24-Karat" and "Platinum". "24 Karat" is a rich golden sheen that warms the skin and "Platinum" is a pristine, eye-catching sheen that accentuates the skin. When applying ERA-GLAZE, use a small, quick zig-zag motion down the center of your face.

Both ERA-RAYZ and ERA-GLAZE can be used on the face and the body, just like Spray-on Foundation. They are packaged in a 1.5oz spray can for \$40. Call us to match you to your perfect color - or just let loose and try them all!

Un Jardin en Mediterranee

"a mosaic of different cultures"

Hermes Parfums is celebrating the Mediterranean with the creation of Un Jardin en Mediterranee. This limited edition eau de toilette is a journey of emotions. It is a perfume of shade and light where fig, mastic, and red cedar trees blend with bergamot, orange blossom and white oleander. This is a woody, green, and fruity eau de toilette, suitable for both men and women.

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Treat and Beautify Very Dry Hair Instantly!



Rene Furterer's new Karite No-Rinse Nutritive Concentrate transforms dried out locks into silky, shiny, soft and infinitely agreeable tresses. It gives hair the intense moisture and nourishment it needs. It literally restructures the hair into a radiant, healthy state. Ingredients of Shea Butter and Castor Oil provide fatty acids to feed the hair, while Vitamin E helps to protect the hair from free radicals and Vitamin B5 intensively moisturizes the hair. Apply daily on towel dried or damp ends-of-the-hair, and style as usual.



New or Of Note

Dolce & Gabbana Sicily

An intensely alluring scent where the sensuality and the warmth of the Mediterranean vibrate. A blend of bergamot, honeysuckle, jasmine, heliotrope and musk. Sexy!

Bulgari - Omnia

Bulgari's newest, light, modern oriental fragrance that is a sexy blend of mandarin, green tea, saffron and white chocolate! Yummy!

Ralph Lauren - Blue

Cool and fresh, this soft floral melts into the skin with soft notes of lotus, peony and orange flower. Base notes include musk, sandalwood and vetiver. Fun!

Jilsander - Pure

Straight from Europe, Jilsander's newest is a subtle production of green, fruity top notes and a powdery finish. Clean!

Did You Know...

there are three distinct concentrations within each fragrance line? Starting with the least concentrated, Eau de Toilette. This is the most common form of applying a fragrance. However, women prefer the next concentration up, Eau de Parfum, yet, this lasts only a few hours longer. So, if you really like to impress your lady this year... choose from the most concentrated of all: Perfume. Available only in smaller quantities, because of its valuable ingredients. You know what they say, "Good Things Come In Small Packages".



that captivates those around her. She is slightly flirtatious but has an intensely passionate side that is mesmerizing. Her whole being translates a strong personality, coupled with a mystery that shines from within.

Enjoy, the perfume, is timeless yet modern. Its top notes of cassis, mandarin, pear, green banana and orange quickly give way to Jean Patou's signature bouquet of Bulgarian roses and jasmine flowers. Finally enjoy a sensual blend of amber, vanilla, patchouli and musk.

The collection is available in Eau de Toilette, Body Lotion and Shower Gel. Starting at a reasonable \$40.

Finally... ENJOY!

Jean Patou Paris enhances its collection of noble and sensual fragrances with a new creation, Enjoy. Designed for the playfully charming yet seductive woman who has a real taste for pleasure and enjoying life as it comes.

The Enjoy woman is liberated with a personality



Darphin is pleased to present its new line of make-up from Paris:

Nuances D'Aromes

This new make-up line is a natural combination of your Darphin skincare program. There is no reason to sacrifice healthy skin for the sake of glamour. It is formulated with plant based ingredients, and superior quality color pigments that are micro-encapsulated. Textures are luxurious, comfortable to wear and easy to apply. All shades guarantee to enhance your natural appearance and glow. All products are hypo-allergenic and highly moisturizing.

Introducing the reformulation of their two new treatment foundations, one hydrating and one anti-ageing, both available in six shades. Then, Darphin offers two new duo-blushes and two new sheer face shimmers both available in two shades, as well. Finally, then, Darphin has reformulated the textures and colors of their eyeshadows. Now the eyeshadow compacts are available in trios; select from eight new shade combinations.

To complete their launch of their new make-up line, "Nuances D'Aromes", Darphin has included new lipstick, lip pencil and lip gloss shades as well as newly designed make-up brushes.

But no worries about your mascara, Darphin has changed nothing there, still the "No. 1 Mascara" according to Women's Health Magazine.



To Order: www.BeautyAndScents.com



Roberto Cavalli Man

Like Roberto Cavalli's clothing, Cavalli Man exalts body and soul. An inherently masculine scent, this rich blend of bergamot, ginger, and lemon coupled with sensual woods, and spices invites all men to live life to the fullest by sweeping the senses beyond their limits.

Fresh top notes translate into sensuous notes of sandalwood, myrrh and musk. For a limited time, enjoy Cavalli Man in a holiday gift set: Eau de Toilette Spray 1.7oz and After Shave 3.4oz for \$83, valued at \$105!

Salvatore Ferragamo's Incanto and Subtil

Two unique new charms from Ferragamo for ladies. Much like his shoes, his fragrances are classic, feminine, yet provocative.

Incanto is a luminous and sensual woody floral with fruity undertones.

Subtil is a quiet seduction of tulips, red lily, and jasmine that dominate the fruity topnotes of orange flower-water and fruits. It's finish is of musk.



Gucci lines up three new creations

Gucci Eau de Parfum

A unique feminine elixir, Gucci Eau de Parfum, is a rich and exquisite composition of natural ingredients. Notes of vanilla, heliotrope, thyme and orris blossoms are blended perfectly for a musky character that envelops the entire fragrance.



Gucci II Eau de Parfum

A companion to the original Gucci Eau de Parfum, Gucci II is a soft fruity floral that sparkles with notes of mandarin, blackcurrant, then smoothed with jasmine, heliotrope and cedarwood. This fragrance is playful and elegant.

Gucci Pour Homme

Gucci Pour Homme is the essence for the Gucci man! A masculine and intense blend of spices rare woods, aromatic leather and white pepper. Gucci Pour Homme is a truly seductive and contemporary fragrance.

Lancaster's two major skin advances



Introducing 365 Cellular Elixir, "intelligent anti-aging care", a fresh, silky serum that goes straight to skin cells and adapts to each skin's needs to fight visible signs of ageing, every day and over time. This serum combines ultimate scientific advancement with the wisdom of nature. It protects and supports the skin's natural DNA process. The unique ingredient combination of molecular DNA and botanical plant and marine extracts will leave your skin feeling radiant, revitalized and smoothed. After 28 days, fine lines fade, deep line are "lifted" and skin recovers elasticity and brightness. Use day and night under your regular Lancaster face cream. 365 days a year.

Also introducing, Suractif Excellence Lifting Revitalizer, a facial day and night treatment cream that visibly diminishing wrinkles and recovers the skin's luminosity. A 3-step action intensively stimulates cell revitalization: first, an accelerated cell regeneration due to elimination of toxins - second, an aggressive cell regeneration caused by the Retinol and vegetal complexes - and thirdly, a prolonged cell regeneration controlled by the active extract of truffle! This intensive treatment cream is available in normal and dry skin formulations.

Alexander Perfumes and Cosmetics is proud to carry the entire Lancaster skincare and suncare line.

To Order Call 1-800-326-1632

A Sampling of our Holiday Gift Sets.

Christian Dior:

J'Adore \$39.50 & \$55

Addict \$39.50 & \$55

Higher Energy (men) \$64



Givenchy:

Very Irresistible \$56

Amarige, Ysatis, \$55

Ralph Lauren:

Romance \$65

Polo Blue (men) \$52.50

Polo (men) \$39.50

Giorgio Armani:

Sensi \$57.50

Acqua di Gio (men) \$62.50

Emporio (men) \$55



And Also:

Roberto Cavalli \$79 & \$98

Marc Jacobs \$65

Dunhill Edition (men) \$40

Anais Anais \$55

Cartier (men) \$60 & \$70

Call for availability.

Over 500⁺ fragrances

For Him: Acqua di Gio, A*Men, Aqua di Parma, Aqua Di Selva, Aqua Lavanda, Allure, Altitude, Amouage, Antaeus, Armani, Azzaro, Bel Ami, Blue Jeans, BLV, Bois du Portugal, Boss, Boucheron, Bulgari, Bulgari Black, By, Cacharel, Carolina Herrera, Caron, Carrera, Casran, Casual Friday, Chanel, Chrome, Ciel, Comptoir Sud Pacifique, Coolwater, Coriolan, Creed, Cypre-Musc, D&G, d-Dunhill, Darphin, Dark Blue, Declaration, Desire, Dia, Dolce & Gabbana, Dreamer, Drakkar Noir, Dune, Dunhill, Eau de Cartier, Eau de Lavande, Eau de Rochas, Eau de Sud, Eau d'Orange Verte, Eau Sauvage, Echo, Egoiste, Effusion, Emporio Him, Envy, Equipage, Erolfa, Essencia, Fahrenheit, Gendarme, Gianni Versace, Givenchy Gentleman, Goodlife, Grabazzi, Green Irish Tweed, Gucci, Habit Rouge, Hanae Mori, Helmet Lang, Heritage, Hermes, Higher, Higher Energy, Himalaya, Hugo Boss, Iceberg Twice, Imperiale, Issey Miyake, Jacomo, Jaipur, Jako, Jivago, Joop, Jungle, Kenzo, Kouros, Krizia Uomo, L'Anarchiste, La Coste, Lagerfeld, Laliq, Lanvin, Le Male, Live Jazz, Lolita Lempicka, Lui Rochas, M7, Mania, Marc Jacobs, Metal Jeans, Michael Kors, Miracle, Monsieur Balmain, Monsieur Givenchy, Mont Blanc, Montana, Moustache, Must de Cartier, Nobile, Oxygene, Paco Rabanne, Pasha, Pino Silvestre, Platinum Egoiste, Polo Blue, Polo Sport, Pour Monsieur, Quasar, Roberto Cavalli, Rocobar, Roger & Gallet, Romance, Royal Secret, Royal Water, Rush, Salvatore Ferragamo, Santos, Silver Mountain Water, Subtil, Swiss Army, Tabac, Tabarome, Time for Peace, Touch, Tsar, Ultra-Violet, V-Gendarme, Van Cleef & Arpels, Versace, Versace Man, Very Valentino, Vetiver, XCentric, Xeryus, Xeryus Rouge, Yang, Yohji, YSL, Zino, 212, 1881, 4711.

For Her: AV, Acqua di Gio, Addict, Alexander McQueen, Alexandra, Alfred Sung, Allure, Amouage, Amarige, Amarige D'Amour, Anais Anais, Angel, Animale, Annick Goutal, Aqaba, Aqua Allegoria, Armani, Arpege, Azzura, Azzaro 9, Baby Doll, Bal a Versailles, Balmain de Balmain, Bandit, Bazar, Be-21, Bellodgia, Bijan, Bill Blass, BLV, Birmane, Blonde, Blue, Boucheron, Bulgari, Burberry, By, Byblos, Byzance, Cabaret, Cabochard, Cabotine, Calandre, Caleche, Carolina, Carolina Herrera, Casmir, Cashmere Mist, Cassini, Champs Elysees, Chance, Chanel 5, 19, Cheap and Chic, Chic, Chloe, Christian La Croix, Ciel, Climat, Coco, Coco Mademoiselle, Collection, Comptoir Sud Pacifique, Coolwater, Coriandre, Costume National, Creed, Cristalle, Cristobal, D&G, Dalissime, Design, Desire, Dia, Diorella, Dioessence, Diorissimo, Diva, Dolce & Gabbana, D'Orsay, Doulton,

Dune, Eau de Amouage, Eau de Cartier, Eau de Cartier Concentree, Eau d'Eden, Eau de Givenchy, Eau de Rochas, Eau de Sud, Eau du Soir, Eau Torride, Eclat d'Arpege, Eclix, Eden, Emporio She, Empreinte, Enigma, Enjoy, Envy, Escada, Essence D'Eau, Fath de Fath, Femme, Fendi, Fidji, First, Fleur d'Eau, Fleur d'Orlane, Fleurissimo, Fleurs de Rocaille, Flower, Fracas, Fragile, Galore, Gem, GFF, Gianfranco Ferre, Gianni Versace, Giorgio, Givenchy III, Glamorous, Glow, Grain de Folie, Green Tea, Gucci, Gucci II, Gucci 3, Habanita, Hanae Mori, Herve Leger, Hiris, Hypnotic Poison, Iceberg Twice, Il Bacio, Immense, Incanto, Infini, Initial, Intrusion, Iriasia, Issey Miyake, Ivoire, J'adore, J'ai Ose, Jaipur, Jardins de Bagatelle, Je Reviens, Jean Louis Scherrer, Jean Paul Gaultier, Jessica McClintock, Jil Sander 4, Jivago, Jolie Madame, Joop, Joy, KL, Kenneth Cole, Kenzo, Kumquat, Lady Caron, Laguna, Laliq, Lancaster, Lapidus, L'Air du Temps, L'Artisan, Lauren, L'Eau par Kenzo, Le Baiser, Le Dix, Le Feu d'Issey, Le Roy Soleil, L'Heure Bleue, L'Instant de Guerlain, L'Interdit, Light Blue, Lolita Lempicka, L'Or de Torrente, Lou Lou, Ma Griffe, Mackie, Madame Rochas, Mahora, Mania, Manifesto, Marc Jacobs, Mariella Burani, Mauboussin, Metal, Michael Kors, Miss Balmain, Miss Dior, Mitsouko, Molinard de Molinard, Montana, Moschino, Muguet de Bonheur, Must de Cartier, Mystere, Niki de St. Phalle, Nirmala, Noa, Nocturnes, Norell, Nude, Nuit de Noel, Ombre Rose, Omnia, Opium, Organza, Oscar de la Renta, Oxygene, Paloma Picasso, Panthere, Paris, Parfum d'Ete, Patou Forever, Pheromone, Phytom, Poeme, Polo Sport, Pour Une Femme, Pure, Quartz, Quelques Fleurs, Quelques Roses, Quelques Violettes, Ralph, Red Jeans, Remember Me, Rive Gauche, Roberto Cavalli, Roger & Gallet, Roma, Romance, Romeo Gigli, Rouge Hermes, Royal Secret, Royal Water, Safari, Salvador Dali, Salvatore Ferragamo, Samsara, Scherrer 2, Sensations, Sensi, Sentiment, Shalimar, Sicily, Sonia Rykiel, So Pretty, Soir de Paris, So You, Spring Flower, Sublime, Subtil, Tabac Blond, Tatiana, Tea Rose, Terracotta, Tiare, Tilleul, Time for Peace, Tocade, Touch, Ubar, Ultraviolet, Un Jardin en Mediterranee, V'E, Valentino, Vent Vert, Very Valentino, Vanisia, Versace, Very Irresistible, Volupte, Wish, Y, Yendi, Yin, Yohji Yamamoto, Ysatis, Yvresse, 1000, 1881, 212, 273, 24 Faubourg, 2000 Fleurs.

Cosmetics and Skin/Hair/Nail Care:

Darphin, Valmont, Christian Dior, Classified Cosmetics, T.Leclerc, Guerlain, Mario Badescu, Lancaster, Orlane, Alexandra de Markoff, Phytomer, GlyDerm, Dr. Gross, Biodroga, Rene Furterer, J.F. Lazartique, Terme di Saturnia, Badedas, Mavala, Barielle, Roger & Gallet, Kristal, SoapRocks, Pure Living, Aromatherapy Associates, Elton Rocks.



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