

Beauty & Scents

A Publication of Alexander Perfumes & Cosmetics... "Where Your Beauty is Our Business"

Holiday Season in Full Swing

Lots of Value Sets in Men's and Women's Fragrances, Cosmetics

Follow us through the pages of our newsletter and learn about this year's terrific specials in Christian Dior, Givenchy, Cartier, Lalique and many more.



24 Faubourg by Hermes.

Talking about a terrific special. This set is almost given away.

From \$190 for only \$95!

A 1.7 oz EDP spray, a 6.7 oz Body lotion and 3 mini soaps!



OH MY DOG!

The only perfume created for the finest noses on earth. Tested under supervision of veterinarians and dermatologists. This fragrance for dogs has ingredients like Grass, a fresh floral blend of Osmanthus and Freesia and tender yet sparkling notes "snuggling" in Vanilla.



Amarige by Givenchy.

This always popular fragrance comes in a set containing: 1.7 oz EDT spray, 1.7 oz Body lotion, and a mini eau de toilette. From \$72 for only: \$57!



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Darphin's New Claim to Fame

A mascara?

Well, sure!

It's creamy, protective and nourishing texture sheathes, lengthens and fortifies the lashes to get an intense and natural look. Perfume-free. High tolerance. Dermatologically tested.

And for a limited time offer, your FREE gift with a black mascara purchase, a 30 ml Eye Make Up Remover!

A gentle lotion which removes makeup, soothes the eye contour and relieves congestion. Suitable for even the most sensitive eyes. Oil-free.

Health Magazine wrote:

"Twenty dollars for a skinny tube of mascara? Marsha Gordon, M.D., one of our dermatologist-judges, did a double-take, too. "I've tried a lot of dif-



ferent mascaras," she says, "and none of them made my lashes this long." Plant waxes such as carnauba and candelilla help thicken individual lashes. "Any time you increase the diameter of your lashes, you strengthen them," she explains. But not at the cost of clumping: The tiny brush applies enough to coat and protect, not overwhelm".



Out of 120 different mascara tested, Darphin's mascara rated #1; we thought that was news to write about!

More Holiday Value Sets

HOT COUTURE

This Givenchy set is "HOT" a 1.7 oz EDP spray, a 1.7 oz Body Lotion, a 1/2 oz Body spray and a mini.

All for only \$58 (value:\$78)

DUNE TRIPLE DELIGHT

This Holiday set from Christian Dior contains: a 1.7 oz edt spray, a 2.5 oz Body Moisturizer and a 2.5 oz Shower Gel.

Now only \$50.

Each year, Caron redesigns the presentation of Nuit de Noel for the holidays. This year, the very famous Nuit de Noel is in gold and inserted into a delicate porcelain music box.

XERYUS

This popular Men's fragrance by Givenchy is a steal for only \$52. (value: \$90)

It contains a 3.4 oz EDT spray and a 3.4 oz After Shave.

FAHRENHEIT TAKE TWO

With "Take Two" Dior means take 2 for the price of one: 3.4 oz EDT spray and a 1.7 oz After Shave.

Just for \$52.

MUST PLEASURE SET

This set of Must de Cartier Parfum contains 1 oz edp spray and a 3.3 oz luxurious Body Cream. Only \$95

All Mirrors and Compact Mirrors on Sale until Jan. 1, 2002

20% off



PASHA BODY CARE

Cartier's men's fragrance Pasha brings a set which holds a 3.4 oz EDT spray, a 1.6 oz all over shampoo, and a deodorant stick.

All for \$65

SHEER INDULGENCE

This Panthere Set by Cartier has a 1.6 oz EDT and a 1.6 oz Body Milk. Only \$75.

YSATIS

Always a best seller with the Holidays, an Ysatis set by Givenchy.

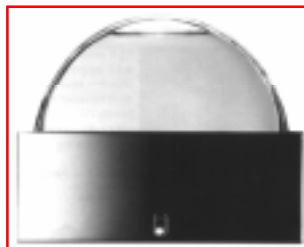
1.7 oz EDT spray, a 1.7 oz Body Lotion and a mini for only \$54.

(value: \$69)

HIGHER ALTITUDE

This Higher set for men by Christian Dior contains a 3.4 oz EDT spray, and a Deodorant spray.

\$72 just for \$59.50.



**New...
or of Note:**

Update your collection with these new and classic fragrances.

Now in stock!



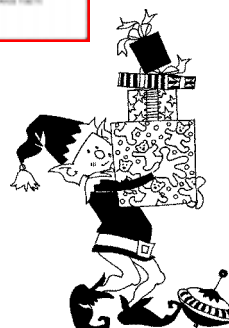
For Gentlemen:

Mont Blanc Presence
Ferrari #1
Altitude by Swiss Army
Aquaman by Rochas
Equus by Lalique



For Ladies:

Light Blue by
Dolce & Gabbana
212 ICE by
Carolina Herrera
Fragile by
Jean Paul Gaultier
Bal a Versailles by
Jean Deprez
Arpege by Lanvin



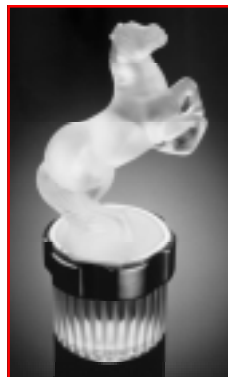
To Order: www.BeautyAndScents.com

2002 Limited Edition
Lalique
Crystal Parfum Bottles



"Les Elphes"

Introducing the limited edition flacon for the year 2002, Les Elphes. The ninth limited edition by Lalique. This flacon is art nouveau in its design and depicts apolascant winged fairies enveloping the base of this teardrop shaped flacon. The wings of the fairies are an intricate web of clear and satin-finished crystal.



"Equus"

Lalique Pour Homme Equus, the newest men's fragrance from Lalique, is again directly inspired by the radiator caps created by Rene Lalique in the 1930's. Lalique chooses the majestic horse to create a limited edition which symbolizes strength, speed, endurance and masculinity. The rearing horse in satin-finish crystal appears as if in motion atop the vertically ribbed case. Lalique's third collectible fragrance for men.

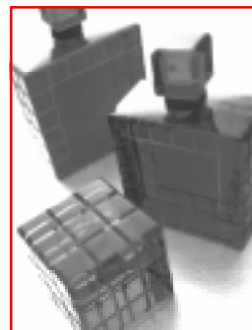
MAD
ABOUT FRAGRANCES



Madness by Chopard

Excitement, luxury and a touch of Madness. These are the concepts behind the latest fragrance from the Geneva-based luxury jewelry and watch manufacturer.

Madness is a modern interpretation of the beauty and timelessness of Chopard. The top note of Lychee Rose and Kumquat settles into Hibiscus and Cotton Flower. Madness finishes in a Red Rosewood, Pao Rosa Wood and Pink Suede (a synthetically developed ingredient that is skinlike.)



Hip by Jean Patou

Hip Eau de Toilette is a mischievous pink essence that stimulates the senses with a sparkling duo of Red Grapefruit and Pink Peppercorn. In its floral heart, the exuberance of Bulgarian Rose mixes with the sweetness of Linden and Ylang Ylang. Fruity facets of Pear are highlighted by woody-spicy harmony of Ginger, Vetiver and Sandalwood.

A few drops of happiness... Hip.

Nacre by Jean Patou

Like a priceless pearl with its captivating rainbow shimmer, Patou Nacre is a fragrance of a thousand facets: The mysterious harmony of Amber and Vanilla from Madagascar, the luminous floral notes of Rose and Jasmine from Grasse and all enhanced by the fresh and clear accents of Ambrette from Ecuador.

Michael Kors for Men

Michael Kors newest creation was inspired by the success of Michael for women. Michael for men is a full-bodied masculine fragrance with warm, oriental notes of Patchouli, Bergamot, Coriander, Cinnamon, Sandalwood, Tobacco, Thyme and Plum. The bottle reflects Michael's love of architecture, simplicity and elegance.



Glamorous by Ralph Lauren

Introducing Glamorous, the newest fragrance from Ralph Lauren. Brilliantly simple yet inherently modern, Glamorous has notes of Clementine, Calla Lily, Tuberose and Vetiver, it is an extravagant floral. Luminous as pearls. Smooth as suede. Rich as cashmere. As Glamorous as the woman who wears it. Available in 1.7 oz. and 3.4 oz spray.



To Order Call 1-800-326-1632

Over 450 fragrances for women and men

For Him: A*men, Acqua di Gio, Allure, Altitude, Ambro, Amouage, Aqua Di Selva, Aqua Lavanda, Armani, Azzaro, Bel Ami, Blue Jeans, Boss, Boucheron, Bulgari, Burberry, By, Cacharel, Carolina Herrera, Caron, Carrera, Casran, Casual Friday, Chanel, Chaumet, Cheval, Chevalier, Chrome, Comptoir Sud Pacifique, Coolwater, Coriolan, Creed, D&G, d-Dunhill, D'Orsay, Dark Blue, Davidoff, Declaration, Desire, Dolce & Gabbana, Dreamer, Drakkar Noir, Dune, Dunhill, Dupont, Eau de Cartier, Eau de Hadrien, Eau de Monsieur, Eau de Rochas, Eau de Sud, Eau d'Orange Verte, Eau Sauvage, Emporio Lui, Envy, Equipage, Escada, Escada Light Silver, Faconnable, Fahrenheit, Ferrari #1, Gendarme, Gianni Versace, Givenchy Gentleman, Goodlife, Grabazzi, Habit Rouge, Halston, Heritage, Hermes, Higher, Hugo Boss, Iceberg Twice, Image, Imperiale, Issey Miyake, Jako, Jazz, Joop, Jungle, Kenzo, Kouros, Krizia Uomo, L'Anarchiste, L'Uomo-Trussardi, L'Eau par Kenzo, Lalique, Lalique Blue, Lanvin, Le Dandy, Le Male, Live Jazz, Lolita Lempicka, Michael, Monsieur Balmain, Monsieur Givenchy, Mont Blanc, Montana, Moustache, Must de Cartier, Nemo, Opium, Paco Rabanne, Pasha, Patou Prive, Pi, Pino Silvestre, Polo Sport, Rocabar, Rochas Man, Roger & Gallet, Roma, Romance, Royal Secret, Royal Water, Rush, Salvatore Ferragamo, Sander, Santos, Sexual, Signorici, Silver Mountain Water, Smalto, Swiss Army, Tabac, Tabarome, Time for Peace, Touch, Trussardi, Tsar, Ulysse, Uomo-Moschino, V-Gendarme, Van Cleef & Arpels, Very Valentino, Vetiver, What About Adam?, Wings, Xeryus, Yang, Yatagan, YSL, Zino, 212, 273, 1881, 4711.

Skin Care: Darphin, Valmont, Christian Dior, Clarins, Lancaster, Orlane, Terme di Saturnia, Alexandra de Markoff, Ingrid Millet, Phytomer, GlyDerm, Biodroga, Jan Marini, Badedas, Mavala, Barielle.

For Her: AV, Acqua di Gio, Aimez-moi, Aire Loewe, Alexandra, Alchimie, Alfred Sung, Allure, Amouage, Amarige, Anais Anais, Angel, Animale, Annick Goutal, Aqaba, Aqua Allegoria, Arpege, Azzura, Babydoll, Bal a Versailles, Balmain de Balmain, Bandit, Bellodgia, Bill Blass, BLV, Birmane, Blonde, Boucheron, Bulgari, Burberry, By, Byblos, Byzance, Cabochard, Cabotine, Calandre, Caleche, Carolina Herrera, Carrera, Casmir, Cassini, Ce Soir ou Jamais, Chamade, Champs Elysees, Chanel 5, 19, Chaumet, Cheap and Chic, Chloe, Christian La Croix, Climat, Coco, Coeur de Raisin, Collection, Comptoir Sud Pacifique, Coolwater, Coriandre, Creed, Cristalle, D&G, Deep Red, Desire, Dioressence, Diorissimo, Diva, DKNY, Dolce & Gabbana, Dolce Vita, D'Orsay, Dune, Eau de Cartier, Eau de Charlotte, Eau d'Eden, Eau de Givenchy, Eau d'Hadrien, Eau d'Orlane, Eau de Patou, Eau de Rochas, Eau de Sud, Eau Dynamisante, Eclix, Eden, Elysium, Emporio Elle, Empreinte, Enigma, Envy, Escada, Fath de Fath, Femme, Fendi, Fidji, First, Fleur d'Eau, Fleur d'Orlane, Fleurissimo, Fleurs de Rocaille, Flower, Fracas, Fragile, G-Giorgio, Galore, Gardenia Passion, Gem, Gianfranco Ferre, Gianni Versace, Giorgio, Givenchy III, GFF, Glamourous, Goodlife, Grain de Folie, Grand Amour, Guepard, Habanita, Halston, Hanae Mori, Hip, Hiris, Hot Couture, Hypnotic Poison, Iceberg Twice, Il Bacio, Image, Infini, Initial, IO, Issey Miyake, Ivoire, J'adore, J'ai Ose, Jaipur, Jardins de Bagatelle, Je Reviens, Jean Louis Scherrer, Jean Paul Gaultier, Jessica McClintock, JIL, Jil Sander 3, 4, Jivago, Joop, Joy, Jungle, KL, Kenzo, Kumquat, La Perla, Lady Caron, Lalique, Lancaster, L'Air du Temps, Lauren, L'Eau par Kenzo, Le Baiser, Le Feu d'Issey, Le Roy Soleil, L'Heure Bleue, L'Interdit, Lolita Lempicka, Lou Lou, Ma Griffe, Mackie, Madame Rochas, Madness, Magic, Mahora, Mania, Manifesto, Mariella Burani, Micheal, Miss Dior, Mitsouko, Molinard de Molinard, Moment Supreme, Montana, Moschino, Muguet de Bonheur, Must de Cartier, Mystere, Nacre, Nahema, Nicole Miller, Niki de St. Phalle, Noa, Nocturnes, Norell, Nuit de Noel, Ombre Rose, Opium, Organza, Organza Indecence, Oscar de la Renta, Oxygen, Paloma Picasso, Panthere, Paris, Parfum d'Ete, Parfum Prive, Perle de Silences, Petite Cherie, Petit Guerlain, Pheromone, Phytom, Polo Sport, Quartz, Quelques Fleurs, Ralph, Red Jeans, Rive Gauche, Roger & Gallet, Roma, Romance, Romeo Gigli, Rouge Hermes, Royal Bain de Champagne, Royal Secret, Royal Water, Rush, Rush 2, Safari, Samsara, Scherrer 2, Sensations, Sentiment, Sexual, Shalimar, Silences, Sonia Rykiel, So Pretty, Soir de Paris, Spring Flower, Sublime, Sun, Sunwater, Tabac Blond, Tamango, Tea Rose, Terracotta, Theorema, Tiare, Tilleul, Time for Peace, Tocade, Touch, Tresor, Tropical Punch, Ubar, Ultraviolet, Un Amour, V'E, Valentino, Van Cleef, Venezia, Versace Woman, Very Valentino, Vanisia, Vice Versa, Wish, Y, Yendi, Yin, Yohji Yamamoto, Ysatis, Yvresse, 1000, 1881, 212, 273, 24 Faubourg, 2000 Fleurs.



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